

# Scanning news from



## Wicks and Wilson

### Celebrations are called for

Wicks and Wilson, the manufacturer and supplier of a most comprehensive range of microfilm scanning/imaging products, have cause to celebrate this month with the manufacture and shipment of their 3000th unit.

Apart from manufacturing what they describe as the most advanced and

productive scanners available, Wicks and Wilson attribute their success to their professional reseller partners around the world, who not only have the ability to demonstrate the products and produce sample scans they also understand the microfilm market and can relate to their customers requirements

With a company policy of "continuous

product improvement", both the reseller and customer can be assured that Wicks and Wilson will always be at the leading edge, providing the industry with cost effective, productive and dependable scanners that provide the answer for the smallest to the largest scanning job where throughput, costs and image quality are all critical factors.

### Solution provided for Advanced Total Imaging

Advanced Total Imaging Inc, a California service bureau and imaging software house, just completed a significant 16mm microfilm conversion job for a major international tobacco company. The project entailed scanning some 290 million images from 58,000 rolls of microfilm in 41 days. Working in concert with Lason Inc. and Wicks and Wilson Limited, ATI sourced fifteen (15) RS300 Wicks and Wilson roll film scanners, 5 servers with over 45 Terabytes of disk storage and hired

50 temporary staff. Operating over 3 shifts, seven days per week the project was delivered on time and within budget.

The RS300 Scanstations, capable of scanning at over 300 frames per minute, ran constantly scanning over 7 million images each day and "never missed a beat".

The final storage requirement was 12 Terabytes. ATI now has the capacity to scan over 6,000,000 frames of microfilm on a daily basis. In addition ATI has four Wicks

and Wilson FS200 microfilm scanners and some thirty high speed paper scanners making them one of the largest conversion service bureaux in the United States.

Commenting, John Knight CEO said that "scanning 290 million images in such a short time frame is no mean feat, we could not afford any down-time or compromise on image quality - it has to be said that with the performance of the Wicks and Wilson scanners we achieved our objectives.....and made a little profit".

### Sydoc beats deadline... ...with a little help from their friends

With offices and state-of-the art scanning facilities strategically situated throughout Europe, Sydoc (UK) limited, a Dicom Group company, is recognised as one of the premier single source service providers of Information Capture and Transformation Services.

When clients of Sydoc were looking to place a major fiche scanning contract, where legibility of image was paramount, Sydoc had no hesitation in approaching Wicks and Wilson.

Not only was Wicks and Wilson a recognised leader in the field of microfilm and fiche scanning, but the range of equipment offered for the purpose was receiving very positive reviews from across

the industry. Specifically, the FS200 fiche scanner appeared to fit the requirement exactly.

As Andrew Chescoe, Professional Services Director at Sydoc explains, "We had to process almost 50,000 customer fiche to a strict timetable and exacting image quality standards. This left no room for delays or re-scanning - it had to be right first time."

Wicks and Wilson moved swiftly to ensure that an FS200 fiche scanner was available to Sydoc to demonstrate speed and quality of production, backed by the availability of Wicks and Wilson technical staff to ensure that machine setups were optimised.

Trials showed, not only that the speed of the machine was acceptable, but also that the service and support received from Wicks and Wilson was second to none.

Running two FS200's on a 2-shift system, Sydoc commenced the project on a planned throughput of 4,000 fiche per week, targeted to end by mid-March 2005. Due to the project organisation and reliability of the equipment, this deadline was bettered by 2 weeks meaning the customer had ample opportunity receive the output and ensure the quality was as agreed.

Sydoc is headquartered in Switzerland, with UK offices in Hemel Hempstead, Plymouth and Rotherham plus operations in Italy & Croatia.

*For full Wicks and Wilson product details visit [www.wwl.co.uk](http://www.wwl.co.uk)*